

ASX Announcement NVL

23 September 2019

National Veterinary Care acquisitions

National Veterinary Care Ltd (ASX: NVL) (NVL) is pleased to announce that it has entered into binding agreements to acquire veterinary clinics in two locations, one in Australia and one in New Zealand.

The acquisitions are conditional on due diligence, board approval and lease assignments, with settlements expected to take place by 30 November 2019.

The new clinics are in existing NVL geographic clusters. The New Zealand clinic is a strategic acquisition for consolidation with a smaller Pet Doctors clinic to achieve a larger, more sustainable clinic.

The acquisitions are expected to deliver aggregate annual revenue of approximately AU\$2.45 million and an aggregate annual EBIT of approximately \$0.47 million.

Total consideration for the acquisitions will be \$1.94 million, with total upfront payments of \$1.34 million and deferred components (partially subject to earnout conditions) of \$0.6 million.

Managing Director Tomas Steenackers said, “The New Zealand acquisition provides an opportunity for us to improve the sustainability and secure the future of a smaller nearby Pet Doctors clinic, which is a growth strategy we have previously had some success with in Australia.”

Completion of these acquisitions will bring NVL’s total number of integrated veterinary services businesses acquired to 102.

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About NVL:

NVL aims to be a leading provider of veterinary services in Australia and New Zealand. NVL has acquired and integrated 100 veterinary services businesses across Australia and New Zealand. NVL strives to achieve excellence in clinical care for pets, and to build a platform for loyal, long term relationships with their owners.

The key growth strategies for NVL are expanding the NVL network of clinics through acquisition and driving organic growth at a clinic level.

For further information please contact:

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